

[Home / Insights](#)

A single page collection letter recently gave the Southern District of Illinois the opportunity to address a range of issues including alleged threats of litigation and the use of a website portal for debt validation requests. In *Blanchard v. North American Credit Services*, the initial demand letter to the consumer offered “the chance to pay what you owe voluntarily by sending payment, or using our online payment process.” The letter contained conflicting information as to the address to which correspondence should be sent, stating at the top of the letter not to send correspondence to a particular PO Box while listing the PO Box address for correspondence at the bottom of the letter. *Blanchard v. North American Credit Services*, C.A. No. 15-1295-DRH (S.D. Ill.) at Dkt. No. 1. To further complicate matters, the letter, after providing debt validation language that mirrored 15 U.S.C. §1692g’s validation notice requirements, then allowed consumers to dispute the debt by way of stating so in the comments section of the collection agency’s web page or sending the dispute to the agency at a second PO Box. The consumer filed suit under the FDCPA asserting two issues with the language of the letter. First, the consumer complained that the opportunity to pay voluntarily was a veiled threat of suit and violated section 1692e. Secondly, the consumer raised concerns with the conflicting information provided as to where to direct correspondence and where to register

disputes, asserting the same was confusing and overshadowed the validation notice. The collection agency moved to dismiss the complaint contending that the complaint failed to state a claim under the FDCPA. The court agreed.

The court reviewed the language offering the consumer a chance to pay voluntarily as being, at most, puffery and held that such statements are allowed under the FDCPA since “it is perfectly obvious to even the dimmest debt collector would very much like him to pay the amount demanded straight off, sparing the debt collector any further expense.” *Blanchard*, C.A. No. 15-1295-DRH, 2016 U.S. Dist. LEXIS 48548 at \*9 (S.D. Ill. Apr. 11, 2016) quoting *Taylor v. Cavalry Inv., L.L.C.*, 365 F. 3d 572, 575-576 (7<sup>th</sup> Cir. 2004). The court seemed further swayed by the fact that the complaint did not explain or even mention how the statement was false or misleading.

Moving on to the conflicting statements as to where correspondence could be sent, the court disagreed with the consumer that the conflicting statements overshadowed the validation notice of Section 1692g because the letter presents “a clear path to provide a written dispute” by providing the consumer with two options to notify the debt collector of his dispute as required by Section 1692g(b). Moreover, the court was not swayed that the option of submitting comments to the debt collector’s website circumvented the requirement of section 1692g(b) that notification must be provided in writing. The court relied upon the Black Law Dictionary definition of “writing” to include electronic communications. By doing so, the court essentially blessed the website portal option.

The most interesting aspect of the case and the one for debt

collectors to ponder is whether website portals are a viable option for submitting section 1692g(b) disputes. As technology continues to advance, I anticipate more companies will begin to offer this option – after all, the CFPB has a complaint portal! Having said that, a website portal alone would most likely be deemed insufficient as it arguably would leave certain consumers without a means to dispute (assuming they have no access to the internet). For debt collectors contemplating the use of an electronic dispute portal, this opinion provides some support for the validity of electronic submissions in tandem with traditional avenues of submission.

#### **SHARE:**

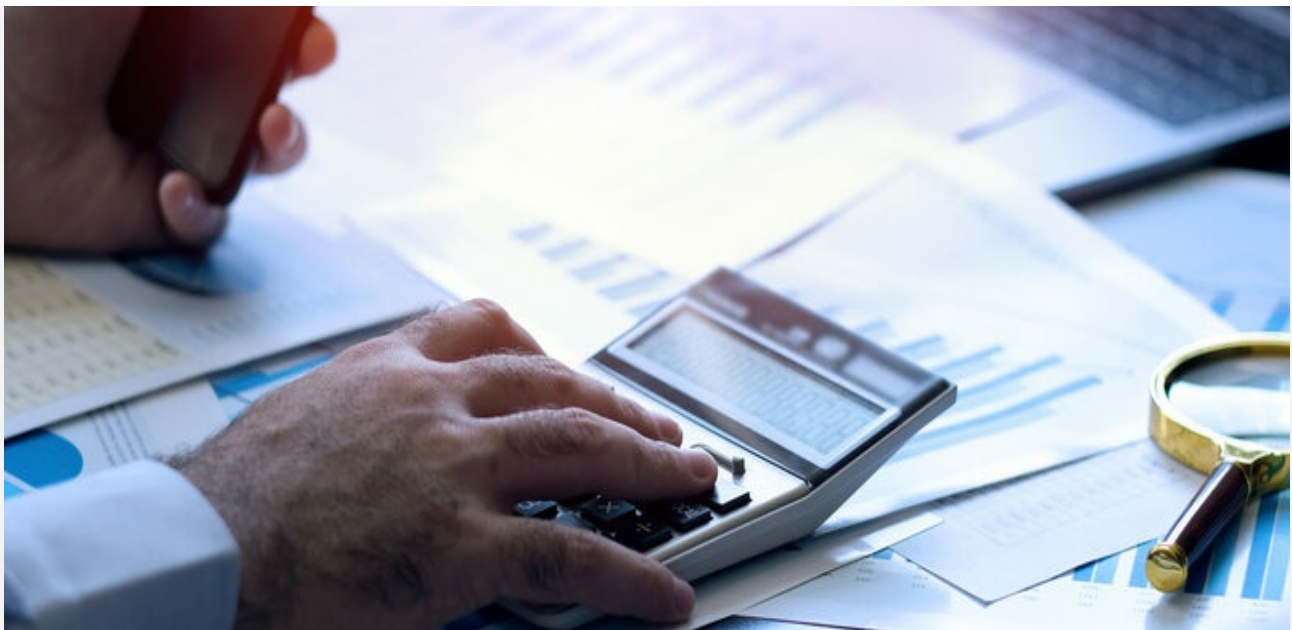


## **RELATED PRACTICE AREA**

TRANSACTIONAL & ADVISORY SERVICES

## **RELATED ARTICLES**





## What Small Businesses Need to Know About the Corporate Transparency Act

March 01, 2024

by

**Connie Elder Carrigan**



## It's Déjà Vu All Over Again: US Department of Labor Announces Intent To Revise Overtime Rule

September 11, 2023

by  
**Connie Elder Carrigan**



## Use of Pre-Dispute Confidentiality Provisions Regarding Sexual Harassment Will Soon Fall by the Wayside

November 17, 2022

by  
**Connie Elder Carrigan**

[VIEW ALL RELATED ARTICLES](#)

**ABOUT  
THE  
AUTHOR**





Caren D. Enloe

PARTNER

[cenloe@smithdebnamlaw.com](mailto:cenloe@smithdebnamlaw.com)

919.250.2125

Caren Enloe leads Smith Debnam's consumer financial services litigation and compliance group. In her practice, she defends consumer financial service providers and members of the collection industry in state and federal court, as well as in regulatory matters involving a variety of consumer protection laws. Caren also advises fintech companies, law firms, and collection agencies regarding an array of consumer finance issues. Caren was named one of the "20 Most Powerful Women in Collections" by *Collection Advisor* in 2018. An active writer and speaker, Caren currently serves as chair of the Debt Collection Practices and Bankruptcy subcommittee for the American Bar Association's Consumer Financial Services Committee.

## Contact Us Today

Name

Business Name

Contact Phone

Contact Email

Question or Message

☐

Smith Debnam welcomes your emails and we look forward to assisting you. By clicking this checkbox, you agree that contacting Smith Debnam does not establish an attorney-client relationship and sensitive information should not be sent until an attorney-client relationship has been established.

SUBMIT

## CONTACT US

919.250.2000

mail@smithdebnamlaw.com



### SMITH DEBNAM RALEIGH

4601 Six Forks Road, Suite 400  
Raleigh, NC 27609

Phone: 919.250.2000

Fax: 919.250.2100

### SMITH DEBNAM CHARLESTON

171 Church Street, Suite 120C  
Charleston, SC 29401

Phone: 843.714.2530

Fax: 843.714.2541

[Careers](#)

[Privacy Policy](#)

[Disclaimer](#)

[Sitemap](#)

[Accessibility Policy](#)

