



Nicholas J. Bakatsias

Director

About

Nick Bakatsias has a broad-based business and corporate transactional practice which includes assisting businesses and individuals with **capital formation** matters, complex **joint venture** transactions, **mergers and acquisitions**, corporate **reorganizations**, **private equity** ventures, and **private placement offerings** and related capital raising efforts. Much of his practice is dedicated to strategic business planning for his clients and preparing joint venture agreements, shareholder agreements, LLC/partnership operating agreements, private placement memoranda, purchase contracts, noncompete agreements, finance documents, and similar business contracts necessary for the implementation of such strategic plans.

Negotiating complicated joint venture transactions with complex tax issues is also a focus of Nick's legal practice. "I enjoy working through the many complicated business and tax issues inherent a complex transaction to arrive at the best solution for our clients."

Having grown up working in restaurants owned and operated by his family, Nick has a special interest in assisting **closely held businesses**. In fact, he says it was Carruthers & Roth's knowledge of, and experience with, closely held businesses that first attracted him to the firm.

Education

- Duke University, B.S., Summa Cum Laude (2002)
- University of North Carolina at Chapel Hill, J.D. (2005)
- University of Miami, LL.M. (2006)

Representative Cases

- Negotiated and closed the sale of a client's thirty-nine retail stores and related wholesale operations in a \$150 million transaction.
- Assisted a family-owned business sell its retail tire sale business to a publicly traded corporation in a \$87 million transaction.
- Advised a multi-family housing developer in structuring multiple complex joint venture projects with a national REIT investment fund involving consideration in excess of \$140M.
- Assisted a real property developer client raise over \$42 million in connection with a private placement offering conducted in accordance with Rule 506(b) of Regulation D of the Securities Act of 1933.

Contact

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- Advised a closely-held medical equipment manufacturer in connection with the rollup of its of business with a large private equity group involving consideration of over \$25 million.
- Obtained innocent spouse relief from the Internal Revenue Service for a client thereby relieving her from close to \$300,000 of tax liabilities.
- Helped a closely-held regional perfusion services company sell its business to a national healthcare competitor for more than \$7 million.
- Restructured a multi-million dollar restaurant conglomerate in its efforts to recapitalize and streamline governance of more than 10 restaurants.
- Assisted an entrepreneur with the business and tax planning involved in opening, purchasing and selling numerous independent pharmacies and nutritional centers throughout North Carolina.
- Helped a multinational corporate client refinance a \$120 million multicurrency revolving credit facility secured by collateral in the United States.
- Assisted a closely-held medical supply company sell its business to a national healthcare equity group for more than \$28 million.

Professional Memberships and Activities

- North Carolina Bar Association Business Law Section, Past Secretary and Past Member of Board of Directors
- North Carolina Bar Association Tax Law Section, Current Board Member
- Nat Greene Kiwanis Club
- Greensboro Bar Association, Past Member of Board of Directors

Awards and Recognitions

- Business North Carolina: Legal Elite, 2018
- North Carolina Super Lawyers: 2022
- North Carolina Super Lawyers: Rising Star, 2012-2013, 2018-2020

Community Service

- Community Foundation of Greater Greensboro Future Fund
- Nat Greene Kiwanis Club of Greensboro
- North Carolina Lawyers for Entrepreneurs Assistance Program (NC LEAP)
- Ask-a-Lawyer, Child Safety Day, Wills for Heroes, Greensboro Urban Ministry and other Young Lawyers Division service initiatives

Bar and Court Admissions

- North Carolina, 2005
- Tax Court, 2006

Practice Areas

Business

Tax

Related News

NEWS

Ten Carruthers & Roth Attorneys Named to 2019 North Carolina Super Lawyers and Rising Stars Lists

January 24, 2019

NEWS

Seven Carruthers & Roth Attorneys Named to 2018 N.C. Super Lawyers List; One Named to Rising Star List

February 09, 2018

NEWS

Five Carruthers & Roth Directors Selected for Inclusion in Business North Carolina's 2018 "Legal Elite"

January 29, 2018

Related Resources

RESOURCES

Crowdfunding 101 - An Update on the Current State of Crowdfunding and Other Capital Raising Options for Your Business Clients

December 05, 2018

RESOURCES

Buyer & Seller Beware: Navigating Business

Purchase Agreements

December 06, 2017

RESOURCES

Identifying and Protecting Your Client's Internal and External Business Relationships

December 07, 2016

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