

Reich L. Welborn

Partner

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Reich has represented closely held businesses and assisted them with a wide variety of services for over 40 years. He has assisted with mergers and acquisitions of businesses, from small to multi-million dollar transactions. Reich has worked with physician groups as well as professional disciplines (including architects and engineers, psychologists) to provide a broad range of legal counselling and advice.

A noted attorney with more than four decades of experience in complex business transactions, Reich Welborn handles mergers and acquisitions for both sellers and buyers and works with closely-held businesses in family succession, business protection and exit strategies.

In his healthcare practice, Mr. Welborn represents primarily physician groups and other provider organizations. He assists them with acquisitions and mergers, recruitment and employment contract negotiation.

He has extensive knowledge in representing lenders, developers, and tenants in a broad variety of financing and real estate transactions. Reich also advises corporate clients on major relocations, including site selection, acquisition and assembly of tracts of land, contracts, negotiations, construction and financing.

Reich has been selected as a North Carolina Top Rated lawyer by Martindale-Hubbell. He has been included in Best Lawyers in America®, North Carolina's Legal Elite, and Super Lawyers.

Credentials

Education

- University of North Carolina School of Law: J.D. with Honors (Order of the Coif)
- University of North Carolina at Chapel Hill: A.B. in Political Science

Admitted to Practice

- North Carolina
- United States District Court for the Middle District of North Carolina

Services

Corporate Law and Mergers & Acquisitions
Healthcare
Commercial Real Estate
Commercial Leasing
Mergers and Acquisitions
Real Estate Finance
Corporate Finance

- Supreme Court of the United States

Professional Activities

- North Carolina Bar Association
 - Board of Governors, past member
 - Vice President, past officer
 - Business Law Section Council, Past Member
 - Healthcare and Business Law Sections
- Fourteenth Judicial District Bar and Durham County Bar Association, Past President
- *Best Lawyers in America*
- *Super Lawyers*
- Legal Elite

Representative Transactions

- Represented Seller in sale of distribution business with a valuation of over \$80million
- Represented Buyer in acquisition of a distribution business with a valuation of over \$20million
- Represented client who merged its software development and services business with a public company, with a transaction value of over \$70million
- Represented physician practice group in connection with the merger/consolidation of several physician practices
- Represented Sellers of multiple commercial properties to REITs
- Represented Business owners in transfers of business to either family members or employees upon retirement
- Represented owners/companies in establishment of ESOPs
- Represented borrowers/clients in commercial real estate and asset-based financings

Community Engagement

Former board member

- **Family Counseling Services of Durham**
- **Durham Chapter of American Cancer Society**
- **Greater Durham Chamber of Commerce**

Past President and Board Member

- **Durham County Bar Association and 14th Judicial District Bar**

Past President

- **Durham Jaycees**

Past President

- **North State Sertoma Club**

Past President

- **North Carolina Jaycees**

Past Vice President

- **Board of Family Counseling Service of Durham**

Past member

- **Advisory Council to the Governor's Office of Citizen Affairs**

Past member

- **Board of Trustees, North Carolina School of Science and Mathematics**