

## Life Sciences

Manning Fulton business law attorneys are experienced in advising and assisting life sciences, agricultural science, and medical device clients on a wide range of transactions and issues, as well as providing litigation counsel where disputes arise. Our attorneys have a depth of understanding of the business issues that impact intellectual property assets and transactions, and we work closely with both domestic and international clients to help them protect their assets and achieve their business objectives in a cost-effective manner.

Ensuring the future of life sciences companies requires sound, practical guidance on financing sources, tax planning, human resource management, and intellectual property protection and exploitation. Our highly skilled attorneys understand that growing companies face challenges, some of which are unique to each individual business, and we are dedicated to working with our clients to strategically navigate the growth process.

Building a future in the highly competitive, constantly changing life sciences arena takes business insight, technical knowledge and strategic planning. Our firm's attorneys are experienced and effective partners who will advance and protect our clients' vital interests.

We provide a wide range of legal services to businesses ranging in size from promising emerging growth businesses to larger public and privately-held corporations. We are proud to represent both private equity funds and venture capital funds, as well as other financing sources for life sciences companies. Our skills and experience help us provide our clients with ways to evolve or enhance their existing businesses as well as allow us to identify and structure arrangements to best meet our clients' objectives.

### Transactional

We provide counsel on all business transactional needs of our evolving and established life sciences clients. Manning Fulton attorneys assist with the contracts necessary to run and develop a business, as well as with the special needs of companies—mergers and acquisitions, debt and equity financing, and strategic alliances and joint ventures.

Services provided by Manning Fulton attorneys in this practice include:

- Determining the business structure that maximizes our clients' present and future opportunities
- Planning effective tax strategies, including the best use of research and development tax credits

## Related Services

Intellectual Property  
Agribusiness  
Corporate Finance  
Securities Litigation  
Privacy Attorneys and Data Security  
Corporate Law and Mergers & Acquisitions  
Mergers and Acquisitions  
Family Office  
Attorneys/Investor Representation  
Private Equity Attorneys | Fund Formation  
Technology, Internet and E-Commerce  
International

## Related Attorneys

Kevin A. Prakke  
William B. Gwyn, Jr.  
Charles ('Chuck') H. Munn, Jr.

- Negotiating and structuring debt and equity financing, including angel, venture capital, and private equity transactions
- Structuring, negotiating, and documenting merger and acquisition transactions
- Conducting due diligence reviews in conjunction with a wide range of transactions
- Advising on employee issues such as executive compensation plans, including incentive and restrictive stock plans and stock options, and retirement plans.
- Working with employers on employee hiring and termination, and structuring and drafting employment agreements, confidentiality and inventions agreements, noncompetition agreements, work-for-hire agreements, separation and termination agreements.

### **Intellectual Property**

Additionally, we work to provide our clients with outstanding service in all matters crucial to technology and life sciences intellectual property, including establishing and protecting intellectual property rights and exploiting those rights through creative business ventures.

Services provided by Manning Fulton attorneys in this practice include:

- Establishing intellectual property rights through the use of trademarks, copyrights and trade secret protection
- Negotiating the development and licensing of technology and intellectual property rights, including development joint ventures, licensing agreements, and distribution agreements, on behalf of both licensors and licensees
- Structuring and negotiating end-user and software distribution agreements
- Enforcing licensing and joint venture agreement provisions and arrangements
- Developing and implementing internet and e-commerce strategies

For more information about this service,  
please contact...

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