



James W. Norment

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Professional Experience

Jamie works regularly with individuals, corporations, and governmental entities on a variety of complex legal matters. His experience in substantive areas of the law includes government contracts (with an emphasis on local, state, and federal construction contracts and the procurement of goods and services), government relations and lobbying (including campaign finance and ethics issues), and economic development law (especially public-private partnerships and incentives). Jamie has extensive experience with board governance issues, open meeting and public records laws, and military economic development initiatives. He provides legal services to corporations, individuals, cities, counties, public housing authorities, community colleges, and other independent subdivisions of the State.

Prior to joining Ward and Smith, he was a legislative assistant in Washington, D.C. where he handled a variety of issues, including military construction and public works appropriations, for a member of congress who served on the House Armed Services and Agriculture Committees. Jamie was previously a research fellow in public education at a public policy foundation.

Practice Concentrations

Government Contracts

State and Federal Lobbying

Local Government Law

Education

J.D., The University of North Carolina School of Law, 2001.
Articles Editor, [North Carolina Law Review](#).

B.A., The University of North Carolina at Chapel Hill, 1992

Admitted to Practice

North Carolina, 2001

All state courts in North Carolina

United States Court of International Trade

United States District Court for the Eastern District of North Carolina

Representative Experience

Helped secure over \$100 million in military construction projects for a local military base

Ongoing advocacy for over \$1 billion in future military construction projects for a local military base

Lobbied for amendment to federal banking law to allow additional flexibility for community bank mergers and acquisitions

Advised public boards on open meetings and public records laws challenges

Advised elected officials and committees on campaign finance laws

Successfully defended federal government bid protests

Extensive experience with request for equitable adjustments on federal construction and service contracts

Represented construction companies before the federal government in requests for equitable adjustment and contract claims

Represented corporations and public interest groups in over \$100 million of economic development incentives and development packages

Represented public housing authorities in over \$30 million of apartment conversions and upgrades

Coordinated refinancing of over \$50 million in USDA economic development loans

Professional and Community Affiliations

Customs and International Trade Bar Association

Eastern North Carolina Inn of Court

Electric Cooperative Bar Association

Federal Bar Association

Havelock Chamber of Commerce — Military Affairs Committee

New Bern Area Chamber of Commerce (Leadership Craven Alumnus, Class of 2007)

North Carolina Bar Association — Sections: Government and Public Sector; Zoning, Planning and Land Use

North Carolina Electric Membership Cooperative Counsel Association

North Carolina Professional Lobbyists Association

North Carolina Technology Association