



Contact

jotto@wyrick.com
919.865.2826

Practice Areas

- Mergers & Acquisitions
- Emerging Companies & Venture Capital

Joshua J. Otto

Bio

Josh serves as corporate counsel and trusted advisor for businesses of all sizes. As a member of the firm's M&A and Emerging Companies & Venture Capital practice groups, Josh's practice focuses on mergers & acquisitions, equity and debt financings (on behalf of companies and investors/lenders), joint ventures, commercial contracts, and general business matters. He has significant experience working with clients in a broad range of industries, including waste and environmental services, healthcare, manufacturing, technology, real estate development, golf and hospitality, agriculture, and retail.

Josh is a member of the firm's Executive Committee and co-chairs the firm's Attorney Recruiting Committee. He joined the firm in 2007.

Josh attended Wake Forest University for two years before receiving his undergraduate degree in Business Management – Finance, *summa cum laude*, from North Carolina State University. Josh received his law degree from the University of North Carolina at Chapel Hill.

Awards & Recognition

- Listed among *Business North Carolina Magazine* Legal Elite: Business (2016, 2018-2020, 2022, 2024)
- Listed among *North Carolina Super Lawyers* "Rising Stars" Mergers & Acquisitions (2011, 2012, 2013, 2020)

Professional & Community Activities

- UNC-Chapel Hill School of Law: Alumni Engagement Committee
- UNC-Chapel Hill School of Law: Co-Chair of Scholarship Golf Classic Committee
- North Carolina Symphony Friends of Note Committee
- Executive-in-Residence, NC State University College of Management, Technology, Entrepreneurship and Commercialization Program, academic years 2009-2010 and 2010-2011
- Council for Entrepreneurial Development
- American Bar Association
- North Carolina State Bar

- North Carolina Bar Association
 - Wake County Bar Association
-

Representative Experience

- Represented leading North American waste and environmental services company in its expansion into new markets through acquisition of large waste services company from founder and private equity sellers.
 - Represented early stage technology company focused on apparel recycling in significant equity financing led by VC fund focused on environmentally and socially responsible investments.
 - Serve as outside general counsel for international proprietary manufacturing company in wine industry.
 - Represented family office in sale and equity rollover to leading diversified environmental services company.
 - Represented engineering technology firm focused on highway infrastructure space in its sale to global construction conglomerate.
 - Serve as outside general counsel to craft breweries and distilleries.
 - Represented employee benefits software company in its sale to Fortune 500 insurance company.
 - Represent leading golf and country club management company in acquisitions and general corporate matters.
-