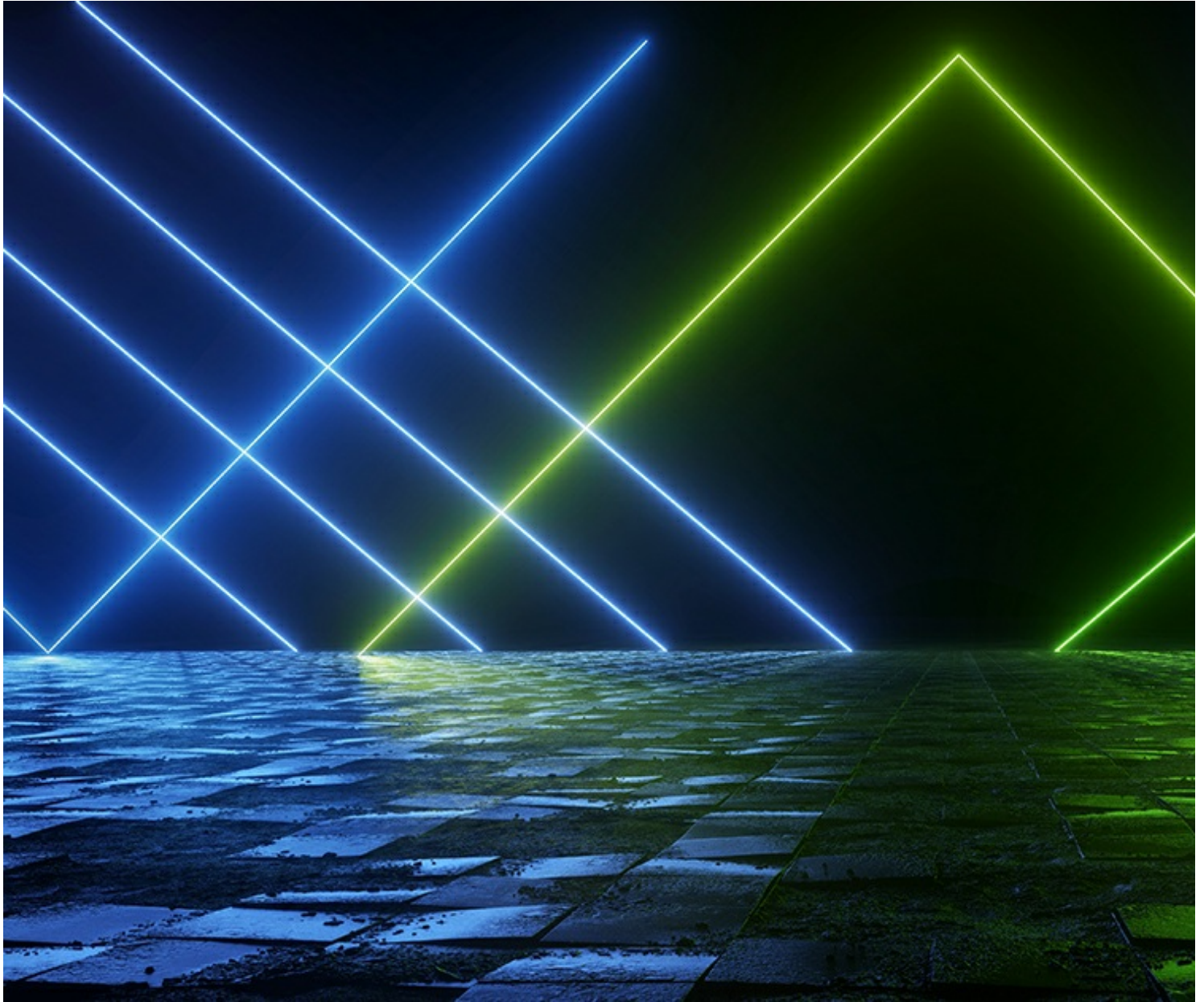


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# When Perspective Matters

BLOG | OCTOBER 23, 2020



Recently, I was interviewed by an industry analyst who was studying trends in the transportation industry. We are both long-time observers of the industry, so we spoke the same language and the interview flowed with ease. But at times I was surprised by his follow up questions. I expected a zig, and he zagged. That's when I realized that our perspectives were guiding the conversation. His study looks at the industry in broad strokes and asks a lot of "what if" questions. My perspective tends to be very case specific and often takes a "what happened" approach.

When we eased into the discussion of litigation, my sweet spot for 30 years, the concept of perspective felt different. During my career, there has never been a national or international crisis that threatened every person, physically, emotionally and/or financially. We are in uncharted territory. The on-going media stories highlighting how the impact differs depending on where you live, how you live or what you do for a living have nudged my perspective out of my life and into the lives of others. We have a shared trauma now and an instant connection with others. But within that connection, perspective still matters.

As we move forward with jury trials, contract negotiations and other legal services, I hope that the legal community's perspective will be guided by greater compassion, understanding and empathy. That's both my hope and perspective.  
*What's your perspective?*

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